

Millogram



OUR MISSION: Providing Quality Feed for Quality Food.

Looking Forward Into 2023

Phil Rohrbaugh, Vice Chairman & Chief Executive Officer

As we end 2022, and go into 2023, there is no question that we have been through some changing times. Those changes and challenges in our industry have included:

- Very volatile commodity markets with grain prices reflecting 10-year highs;
- A most recent corn crop year in Pennsylvania that was not as strong as prior years, and it was particularly poor in the north-central part of the state;
- Egg prices reached new highs and continue at those record levels;
- There has been a shift in consumption by the consumer from organic to conventional chicken;
- High Pathogenic Avian Influenza (HPAI) impacted several of Pennsylvania and neighboring states' poultry operations this year;
- Our suppliers and customers are being challenged to a greater degree by information security threats in the form of cyber breach efforts;
- Inflation is very high, and energy and diesel fuel costs have been very challenging; and
- Labor markets continue to be very tight and finding sufficient talent remains a challenge.

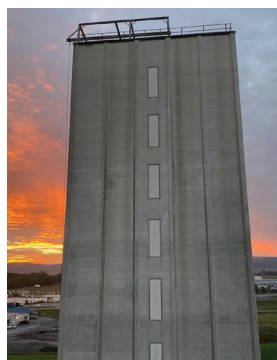
Looking forward into 2023, all of these areas will likely present continuing operating challenges to be managed by all of us, and we remain committed to helping you both protect and expand your business.

HPAI continues to be a threat especially to turkey flocks, which appear to be especially vulnerable. Please refer to our website www.thewengergroup.com for more information and resources.

In addition to the threat of HPAI disease, information security protection from cyber breaches also must be a priority for all

of us. In this newsletter, we have provided some information about what we have done at TWG to strengthen our controls in this area and have also provided some tips and input for your consideration.

Other efforts by The Wenger Group (TWG) to help or better support and serve our customers have included the following:



Dairy Bag Feed - With the purchase of the dairy mills back in 2019, we gained the ability to bag feed. These feeds are now available for delivery and at an independent retail outlet in the Benton area as well as at our Gordonville Mill. You can read more about this area in this edition.

Expanded Training - Our Nutrition team has developed an extensive internal training course, the Wenger Animal Nutrition Academy (WANA), to continually train our team members to better understand nutritional principles and the “whys” behind what they do every day in manufacturing animal nutrition. WANA graduated its first class this past fall and is now actively training a second class of team members. These types of programs are important to help prepare our team for new nutrition technologies and ensure they are invested and engaged in the work they do every day.

Finally, I wanted to share with you that we recently acquired a controlling interest in Leidy's, LLC, a specialty pork processor. These types of investments have been made by TWG in our 78-year history in our endeavor to support the Pennsylvania agricultural industry and to ensure independent farms remain sustainable and vibrant in our region. You will read more about that acquisition in this Millogram.

In closing, I want to thank all our customers for the continuing opportunity to serve you.

THE WENGER GROUP ACQUIRES CONTROLLING INTEREST IN LEIDY'S, LLC.

The Wenger Group (TWG) has a long history of investing in a number of areas, including in customers to support their business operations when they experienced financial challenges, protein producers and protein production joint ventures, and some investments in its suppliers. These investments have always been driven by TWG's strong interest in sustaining Pennsylvania agriculture and ensuring that we have family farms continuing to operate to sustain the food supply chain.

For 78 years, The Wenger Group's core business has been the manufacturing of animal nutrition serving many customers, and this will continue to be a strong focus in our future. However, to support that core business, we have been doing more investing in the supply chain like our investment in Risser Grain, and that animal nutrition focus will continue in

the future.

We do not plan to become a dominant protein producer and processor, but when specialty protein opportunities are presented to us, like Leidy's, we will evaluate them if they have strong connections to Pennsylvania agriculture. In Leidy's case, the majority of the pork production comes from Pennsylvania farmers. Over the last 5 years, we have observed the protein markets changing, and we likely will need to be more agile as an organization in supporting some of these specialty protein areas.

We also anticipate this acquisition will help the Company with respect to research and innovation as we acquire more direct knowledge of the end retail markets so we can better work with our protein customers to help them develop new products based on new and different animal nutrition programs.

If you have any questions about this acquisition, please contact your relationship manager.

Wenger Animal Nutrition Academy Graduates First Class

The Wenger Animal Nutrition Academy (WANA) Know-Edge Nutrition Program, Module 1, has graduated its first class in 2022, and the internal team is busy conducting the second class.

The program was developed by Dr. Raj Kasula and his team to enhance knowledge of team members throughout the organization around nutrition, nutrients, nutritional technologies, and their application.

The 15 courses included topics from the Anatomy and Physiology of Poultry to Nutrition and Formulation and Quality Assurance, Quality Control, and Food Safety.

The program is built on the in-house expertise of our team with the following individuals serving as faculty: Senior Vice President and Chief Nutrition Officer Dr. Raj Kasula, Nutrition Services Manager Dr. Fausto Solís, Formulations Strategy Manager Chris Olinger, Consulting Nutritionist Dr. Michael Elliot, Manufacturing Quality Assurance Manager Greg Nell, Management System and Certified Process Manager Justin Collins, Quality and Food Safety Director Kim Raczka, and Manager of the Nutrition & Quality Laboratory Jesse Sanders.

Thirteen people completed the program including: Dutchland Farms Production Manager Lindsey Bright, Internal

Consultant Jessica Briskie, Quality Continual Improvement Specialist Tony Bucha, Mill Manager Chad Deitrich, Mill Shift Supervisor Tracey Devonshire, Mill Manager Tim Horn, Flock Services Technician Sarah Kerstetter, Mill Supervisor Jerry Lauderdale, Manufacturing Training and Administrator Katrina Long, Relationship Manager Kevin Miller, Mill Manager Jeff Mowry, Logistics Planner DeAnna Thornock, and Regional Manufacturing Manager Cory Winters.



**26266 Pom Family Farms
CUSTOM DAIRY SUPPLEMENT**

**Monensin Medicated Dairy Cattle Feed
Type B Medicated Feed
For Use In Dairy Cattle Feeds Only**

For increased milk production efficiency (production of marketable solids-corrected milk/unit of feed intake).

ACTIVE DRUG INGREDIENT
Monensin, USP..... 112.50 grams/ton

LOT#: ~PC

GUARANTEED ANALYSIS

Crude Protein (min)	23.75%
This includes not more than 4.9% equivalent crude protein from non-protein nitrogen	
Crude Fat (min)	4.15%
Crude Fiber (max)	8.30%
Acid Detergent Fiber (max)	9.45%
Calcium (min)	7.20%
Calcium (max)	8.20%
Phosphorus (min)	0.60%
Selenium (min)	3.10 ppm
Vitamin A (min)	31,800 IU/lb

Feeding Directions

See Hooper Feeds feeding program.

Mixing Directions for Total Mixed Rations

Thoroughly mix monensin Type B Medicated Feed into one ton of total mixed ration (complete feed) to obtain the correct concentration in the Type C Medicated Feed (11 to 22 g/ton monensin in total mixed ration, 100% dry matter basis, Table 1). Use only the portion of the table below that is applicable to the concentration of monensin in the Type C Medicated Feed (total mixed ration) you manufacture.

Table 1: Mixing Directions for Dairy Cow Total Mixed Rations (TMR)

Monensin concentration in Type B Feed, g/ton; as fed basis*	Dry Matter Percent of TMR	Desired Monensin Concentration g/ton in TMR (100% Dry Matter Basis)	Lbs of Type B Feed (as fed) needed Per ton of TMR
112.5	49.1	11.8	102.7

*It is recommended that Type B Feeds containing more than 1440 g/ton be further diluted before mixing into the TMR

INGREDIENTS

Plant Protein Products, Calcium Carbonate, Processed Bakery By-Products, Animal Protein Products, Sodium Sesquicarbonate, Processed Grain By-Products, Roughage Products, Salt, Calcium Sulfate, Magnesium Oxide, Molasses Products, Urea, Monocalcium Phosphate, Monensin Sodium, Silicon Dioxide, Calcium Aluminosilicate, Sodium Aluminosilicate, Potassium Sorbate (a preservative), Brewers Dehydrated Yeast, Mineral Oil, Niacin Supplement, Biotin, d-Calcium Pantothenate, Vitamin B-12 Supplement, Choline Chloride, Thiamine Mononitrate, Pyridoxine Hydrochloride, Riboflavin-5-Phosphate, Folic Acid, Rumen Inert Fat, Potassium Chloride, Methionine Hydroxy Analog, Iron Sulfate, Copper Sulfate, Vitamin E Supplement, Vitamin A Supplement, Vitamin D3 Supplement, Zinc Oxide, Manganous Oxide, Calcium Iodate, Cobalt Carbonate, Sodium Selenite, Saccharomyces cerevisiae yeast extract, Aspergillus Niger, Trichoderma longibrachiatum, Sodium Aluminosilicates, Calcium Aluminosilicates, Manganese Sulfate, dl-Alpha-tocopherol Acetate (Source of Vitamin E), Chromium Propionate.

CAUTION

Do not allow horses or other equines access to feed containing Monensin. Ingestion of Monensin by equines has been fatal. Monensin medicated cattle and goat feeds are safe for use in cattle and goats only. Consumption by unapproved species may result in toxic reactions. Feeding undiluted or mixing errors resulting in high concentrations of Monensin has been fatal to cattle and could be fatal to goats. Must be thoroughly mixed in feed before use. Do not feed undiluted. If feed refusals containing Monensin are fed to other groups of cattle, the concentration of Monensin in the refusals and amount of refusals fed should be taken into consideration to prevent Monensin overdosing.

YOU MAY NOTICE

Reduced voluntary feed intake in dairy cows fed monensin. This reduction increases with higher doses of monensin fed. Rule out monensin as the cause of reduced feed intake before attributing to other causes such as illness, feed management, or the environment. Reduced milk fat percentage in dairy cows fed monensin. This reduction increases with higher doses of monensin fed. Increased incidence and treatment of cystic ovaries and metritis in dairy cows fed monensin. Reduced conception rates, increased services per animal, and extended days open and corresponding calving intervals in dairy cows fed monensin. Have a comprehensive and ongoing nutritional, reproductive and herd health program in place when feeding monensin to dairy cows.

WARNING

A withdrawal time has not been established for pre-ruminating calves. Do not use in calves to be processed for veal.

Manufactured By
Wenger Feeds, LLC.
Benton, PA 17814

How to Read Your Dairy Feed Tag

To avoid errors, please read your feed tag. Below is a key to important areas of your dairy feed tag.

1. Farm name
2. Item name
3. Active drug information
4. Guaranteed minimum level of nutrients
5. Feeding directions
6. Mixing directions
7. Ingredients listed in order of concentration
8. Cautionary notes. *It is important to read these instructions particularly if the feed contains medications or is not the sole ration and will be mixed with other ingredients on the farm.*
9. Additional notes
10. Applicable warnings

For information on reading your bulk poultry and swine feed delivery ticket, see www.wengerfeeds.com.

STEWARDSHIP: SHARING OUR EXPERTISE



Senior Vice President & Chief Nutrition Officer Dr. Raj Kasula was an invited speaker and panelist at the Hemp Feed Workshop organized by Global Hemp Innovation Center at Oregon State University and Hemp Feed Coalition at Corvallis, OR in late October.

On November 14 and 15, Dr. Kasula was also a speaker and panelist at the Pennsylvania Hemp Summit in Harrisburg.

With its active participation and leadership in the hemp segment, Wenger Feeds is gaining recognition and importance as the pioneer in hemp feed production in the country.

The Company continues to work with the Hemp Feed Coalition to gain FDA approval for hemp seed cake as a feed ingredient. You can learn more about the Hemp Feed Coalition here: <https://hempfeedcoalition.org>. You can see a recap of the convention here: <https://youtu.be/-gHoEcFSFGc>

Bagged Feed Delivery and Retail

WENGER BAGGED FEED DELIVERY AVAILABLE FROM BENTON

Our quality bagged feeds are now available for delivery from our Benton Mill. The new program started on November 28.

“We’re excited to offer this new service for our customers in the Benton area. We’re hoping they save time on the farm with convenient farm and home delivery of our quality feeds,” noted Vice President & Chief Sales & Marketing Officer Eric Miller.

The new routes cover an area within a specific radius of the Benton Mill at 4064 Maple Grove Road, Benton, PA 17814.

All bagged products will be available for delivery, and a 500 lb. total order will be required for delivery. The bag delivery trucks covers a specific route every day, so call the mill for details if you’re interested: 1-570-925-6200.

In addition, a selection of bagged feeds will be available in January 2023 at Country Fresh Market at 4435 Red Rock Road, Benton, PA 17814. <https://countryfreshmarketpa.com>

FEEDS AVAILABLE AT COUNTRY FRESH MARKET

- Textured Steer Feed
- Deer Supplement
- Layer Pellets and Crumbles
- Chick Grower
- Tasty Flake Horse Feed
- 10% Textured Horse Feed
- Pig Grower
- Hog Developer
- Pig Finisher
- 16% FP Dairy
- 18% Medicated Calf Starter
- Rabbit Pellets
- 16% Non-Medicated Calf Grower
- Milking Goat Feed
- 16% Meat Goat Feed with Rumensin
- Whole Corn
- Cracked Corn

Cybersecurity: Protecting Your Information

Hubert Twigg, Vice President & Chief Information Officer

Maintaining cybersecurity in a constantly evolving threat landscape can be challenging for all organizations. With an increasing number of users, devices, use of the cloud, and programs in the modern enterprise, combined with the increase of data, the importance of cybersecurity continues to grow. The growing volume and sophistication of cyber attackers are constantly increasing, which compound the problem even further. As our reliance on technology grows, so does our vulnerability to these attacks. It is important to maintain a comprehensive cybersecurity program to help protect our people, data, and systems from these threats.

Keeping up with new technologies, security trends, and threat intelligence is a challenging task. It is necessary to protect from cyberthreats, which take many forms. A few leading types of

threats include:

Ransomware is another type of malware. It involves an attacker locking the computer system files, typically through encryption, and demanding a payment to decrypt and unlock them.

Social engineering is an attack that relies on human interaction to trick users into breaking security procedures to gain sensitive information that is typically protected.

Phishing is a form of social engineering where fraudulent email or text messages that resemble those from reputable or known sources are sent. The intent of these messages is to steal sensitive data, such as login information, bank account details, or credit card information.

Spear phishing is a type of phishing attack that has an intended target user, organization, or business. The attacks are

sophisticated and specifically engineered for the intended target.

Malware is a form of malicious software in which any file or program can be used to harm a computer user. This includes worms, viruses, Trojans, and spyware.

Insider threats are security breaches or losses caused by humans. For example, employees, contractors, or customers. Insider threats can be malicious or negligent in nature.

Advanced persistent threats (APTs) are prolonged targeted attacks in which an attacker infiltrates a network and remains undetected for long periods of time with the aim to steal data.

Man-in-the-middle (MitM) attacks are eavesdropping attacks that involve an attacker intercepting and relaying messages between two parties who believe

they are communicating with each other.

A single security breach can have far-reaching consequences. It can impact the business operations, disrupt the ability to function, result in fines and penalties, have significant financial impact, and result in a loss of employee and customer trust. Therefore, cyber security is essential to protect businesses and individuals from the potential devastating consequences of a security breach. Cyber security is a wide field covering several disciplines. **Some ways you can better protect your people, data, and systems include:**

Establishing a comprehensive cyber security policy. This policy should cover all areas for cybersecurity including:

Network Security intended to identify and block attacks.

This includes Data Loss Prevention, Identity Access Management, Network Access Control, Next-Generation Firewall application controls to enforce safe web use policies.

Cloud Security with security solutions, controls, policies, and services that help to protect an organization's entire cloud deployment.

Endpoint Security to protect devices such as desktops and laptops with data and network security controls, advanced threat prevention, and technologies that provide forensics such as endpoint detection and response (EDR) solutions.

Mobile Security such as mobile device management to protect tablets and smartphones from malicious apps, phishing, and other attacks and/or exposure. Often overlooked, this is a critical area just as endpoints as they are connected to and have access to your network.

Application Security to ensure ap-

propriate access, limiting privileged access, and ensuring proper patching and protection to prevent bot attacks and malicious interactions with applications and APIs.

Zero Trust takes a more granular approach to security, protecting individual resources through a combination of micro-segmentation, monitoring, and enforcement of role-based access controls.

Utilize Passphrases as opposed to passwords. A passphrase is a sentence



rather than a collection of random characters or mutated words that is easier to remember but much harder to crack. It is also highly recommended to not reuse passwords for multiple accounts as it makes it easier for threat actors to gain access to accounts.

Keep Your Network, Endpoints, and Software up to Date: Updates often include forward updates, software updates, and security patches that will help protect your users, devices, and data. Having a patching policy and solution for all applications and zero-day vulnerabilities are critical to ensuring your environment stays protected.

Use Two-factor Authentication: Two-factor authentication adds an extra layer of security by requiring you to enter a code from your phone or authenticator

in addition to your password.

Back up and Encrypt Your Data: Backing up your data helps ensure you can still access in an event. Encrypting the backup helps protect the data and also ensures that it cannot be encrypted by an attacker.

Educate Your Users: Users are the front line for cyber attacks and prevention. One of the best ways to protect organizations is with education. Regular security awareness training will help employees do their part in keeping their company safe from cyberthreats.

Threat Detection and Response: Deploy a solution or a service that provides active threat monitoring to detect and allow immediate response to any potential threat that is detected.

Incident Response Plan: An incident response plan (IR) is a document that outlines an organization's procedures, steps, and responsibilities of its incident response program in the event an incident occurs. The plan should include the approach to incident response, activities required in each phase of incident response, roles and responsibilities for completing IR activities, and communication between the incident response team and the rest of the organization.

Cyber security is a top priority at The Wenger Group. We are committed to ensuring a strong security position and maintain a comprehensive cyber security portfolio. We are continually evaluating and evolving our security controls, systems, and position to ensure we are doing everything possible to protect our users, data, systems, employees, and customers.



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In This Issue:

Wenger Animal Nutrition
Academy Graduates First Class
Stewardship: Sharing Our
Expertise
Bagged Feed
Cybersecurity: Protecting Your
Information

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■ GRAIN RECEIVING CAMERAS

If you haul corn or soybeans to the Rheems, Mount Joy, Shippensburg, Spring Glen, Massey, or Muncy Mills, check our grain receiving cameras. Use the icon on the home page of wengerfeeds.com or click on "Grain Receiving" under the About tab.

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