

MilloGram



OUR MISSION: Providing Quality Feed for Quality Food.

Our Sincere Appreciation

F. Barry Shaw

I would like to take a moment to express our sincere appreciation for our President and CEO, Geoff Finch, who resigned March 12, 2018. We all know how much Geoff contributed to the overall success here at The Wenger Group over the past 21 years. During that time, Geoff gained the trust and respect of all team members.

The most challenging event in our 48-year history was the restructuring of the Wenger organization. We went from Wenger's Feed Mill, Inc. to The Wenger Group. Now we operate with three LLCs—Wenger Feeds, Nutrify, and Dutchland Farms. Under Geoff's leadership, we were able to put this structure in place and enhance our overall support of our customers and team members.

Running a privately-held business is full of challenges. Every day you are faced with tough decisions. Geoff has had to make many tough decisions during his tenure, but I am sure none as difficult as this one. We wish Geoff the very best in whatever direction his vision for his future takes him. We are all behind you 100%, Geoff, and support you wherever your path may lead you.



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Clockwise from top: Geoff Finch at the Rheems Soy Plant, Garage, and Egg Warehouse. Geoff with Feed Manufacturing Manager Doug Goodling at the 2018 Safety & Recognition Banquet. Geoff (far right) with the Executive Committee in 2014. Geoff packing a box at the Central Penn Food Bank as part of a team building event. Geoff speaking to a group of Elizabethtown High School students at the Rheems Training Center.

Wenger Feeds Mills Ready for Food Safety Modernization Act

The Food Safety Modernization Act (FSMA) has given the Food and Drug Administration (FDA) new authority to regulate the way foods are grown, harvested, and processed including animal feed manufacturing. Wenger Feeds has been ISO certified in Quality (9001), Environmental Management (14001), and Occupational Health and Safety (OHSAS 18001) since 2004. Therefore, many, but not all, of the requirements created by FSMA were already in place at the company's manufacturing facilities.

The first phase of compliance to FSMA went into effect at all Wenger Feeds manufacturing facilities on September 17th. This phase consisted of compliance to Current Good Manufacturing Practices (CGMPs) as defined in the Code of Federal Regulations (CFR) Part 507. These CGMPs cover the following topics: Personnel, Plant and Grounds, Sanitation, Water Supply and Plumbing, Equipment and Utensils, Plant Operations, and Holding and Distribution. As Quality and Food Safety Manager Clay Henry noted, "Many of the requirements were already being met by existing procedures and practices. However, a few new practices have been developed and training

completed at all mills."

Some of the new requirements being implemented include procedures aimed at team member well-being and cleanliness that may affect product quality. Locker rooms were installed

at all Wenger Feeds' mills, a uniform program was instituted throughout 2016 and 2017, and these remain a key part of adherence to FSMA. This program ensures that team members have separate areas to store personal items thereby reducing any risk

of cross contamination of product. Also included were new policies for mill visitors and contractors to reduce risk of contamination of feed product and the production environment. Access to mills has been further limited by implementation of procedures to ensure closed and locked doors including screen doors that also provide for proper ventilation.

The second phase of compliance to FSMA is effective one year later, September 18, 2018. These requirements will address preventive controls for food safety. Clay Henry noted, "We feel we are well prepared to meet the second wave of requirements, and more information will follow as necessary preventative controls are identified and put in place."

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Keep Your Feed Bins Clean for Better Performance

Spring is a perfect time to clean out your feed bins, to make repairs, and ensure the nutrient value of your feed. Mold will germinate, grow, and reproduce, and can produce mycotoxins when provided with free moisture, free oxygen, warmth, energy, and nitrogen. Feed and feed ingredients, when stored under normal conditions, provide all elements necessary for microorganism growth and reproduction.

REASONS TO EMPTY FARM BINS:

- Maintain nutrient value of feed.
- Maintain structural integrity (pellet quality, uniform mix) of feed.
- Proper feed rotation/inventory management.
- Reduce risk of contaminants, insects, moisture, mold and toxins, and the resulting odors.
- Proper application of medications.
- Less variety of feed, less chance of incorrect feed.
- Efficiency of delivery. Bigger loads = better pellet quality.
- Build-up of old feed reduces storage capacity.
- Increased life of bin structure.

SUGGESTED MANAGEMENT PROCEDURES:

1. Keep bins dry. Moisture and warmth promote mold growth.
2. Repair any bin leaks.
3. Inspect bin lids for proper seal.
4. Utilize tandem bins whenever possible and rotate feed in bins to allow each bin to stand empty whenever possible.
5. Remove all caked and moldy feed to prevent buildup.
6. Wash and air-dry bins at least two times per year—ideal times are late spring and early fall. Empty boot and wash and clean also.
7. Goal: Use only one feed type at a time per bin.

During the summer months, please do not order feed and leave it sitting in farm bins for extended periods of time before using it. Summer heat and humidity may make it harder to get feed to start flowing from the bin.

8. Make sure bin lids can be opened and closed from the ground and that bin lid chains and ladders are in good working order.
9. Document all cleaning procedures. Documents provide evidence of cleaning and a record of cleaning frequency.
10. Keep bin pads and bin areas clear of grass, weeds, and other obstructions for safe and efficient feed delivery.

FEED FLOW IN WARM WEATHER

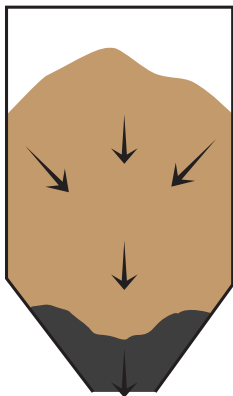
For pelleted feed customers, pellets with sprayed-on fat or high sugar content may become heated in the bin and get stuck as the warmer weather and humidity heat the bin. A bin cleanout may help feed flow better. In addition, please do not order feed and leave it sitting in farm bins for extended periods of time as summer heat and humidity may make it harder to get feed to start flowing from the bin.

Proper farm bin management will improve animal health and feed efficiency while lowering equipment maintenance and replacement costs, which will improve your bottom line.

SAFETY FIRST

Follow all safety procedures for confined space if you enter your bins to clean them. For guidance, see <https://googl/2bruD9>.

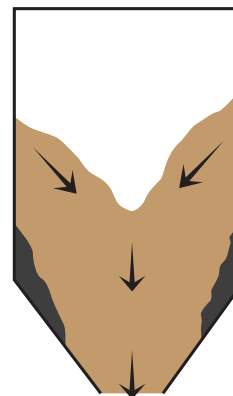
UNDERSTANDING THE FLOW OF FEED FROM THE STORAGE BIN



The first feed to leave the bin is directly above the bin opening. If feed remains in the bin from a previous flock or herd, it will be released first as new feed is piled on top.



As the feed level drops in the center, feed at the outer edges of the bin begins to fall into the center. If different types of feed are piled onto each other in the bin, they will funnel out of the bin and become mixed.



If bin is not completely emptied, feed may remain in the area of the bin shoulders.

Springfield Manor Research Barn Remodeled

One of our longtime feed customers and research partners is taking a big step. Springfield Manor Farm in Millersville, which is run by Jim Charles and Timothy Long, has recently embarked on a layer house remodeling project. Their former house was about 37 years old and originally managed by Jim and his father, Roy. Now, Jim

is taking the first step toward passing it on to Timothy, who was first his employee and now a partner in the business. Last fall, they demolished the current caged high-rise house, which held about 45,000 layers, and are in the process

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Wenger Feeds uses research houses to test ingredients, feed formulas, and management techniques. With designations of certain rows, the previous facility provided the company with essentially three test “houses” within the confines of the single building. This allowed the team to have a control house and two trial houses. Because of the open nature of an

aviary system, it is a greater challenge to divide the birds, so the new facility will have two sections providing one control and one trial.

Making this transition with Springfield Manor provides the research team with several benefits. As the egg industry



moves toward cage-free egg production, it will give Wenger Feeds an excellent opportunity to experiment with and learn more about this type of egg production. With this increasing knowledge, the company can provide additional value to all aviary customers.

Construction is well underway, and Springfield Manor plans to house birds this May. Best of luck to our friends at Springfield Manor with this exciting undertaking!



CERCLA Reporting Exemptions Passed

Scott Bailey, Account Leader, Wenger Feeds, and Deidre Hess, Poultry Compliance Specialist, Dutchland Farms

CERCLA (the Comprehensive Environmental Response, Compensation, and Liability Act) directs the Federal government to respond directly to emergency or highly hazardous releases of toxic substances. CERCLA requires reporting of the release of toxic substances when they are being stored or handled to aid emergency response efforts. More commonly referred to as the "Superfund Law," it is used primarily to clean industrial hazardous waste sites, which includes a mandatory federal reporting component.

In April 2017, the U.S. Court of Appeals rejected a 2008 U.S. Environmental Protection Agency rule that exempted farmers from reporting routine farm emissions under CERCLA. This ruling would have forced more than 100,000 livestock farmers to calculate and report ammonia emissions from manure on their farms, based on size and emission levels, to the Coast Guard's National Response Center and would have subjected them to potential litigation or citizen suits from activist groups. Originally the court set a date of November 2017 to begin reporting, impacting nearly 200,000 farms. Petitions from EPA, as well as National Pork Producers Council, United Egg Producers, and other industry groups, have led the court to twice delay implementation. The current extension was until May 1, 2018 barring congressional action.

Bypartisan legislation was introduced in February in the Senate by Senators Deb Fischer, R-Nebraska, Joe Donnelly, D-Indiana, and many others and in the House of Representatives by Representatives Billy Long, R-Missouri and Jim Costa, D-California. The Senate's bill was recently incorporated into the

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omnibus government spending package approved by Congress and is expected to be signed as of press time.

In a joint statement, the National Turkey Federation, National Chicken Council, US Poultry and Egg Association, and United Egg Producers noted, "All told, an additional 36 Senators and 90 Representatives ultimately co-sponsored the bills and stood up for the nation's poultry and egg producers and processors. This united technical and legislative effort has been nearly 15 years in the making, and it is one of the most visible and essential demonstrations of support for U.S. farmers. Our deep appreciation for this action and bi-partisan cooperation cannot be overstated."

Reach our Customer Service Team Directly!

Did you know you can reach our Customer Service team directly? To reach the team during our operating hours, 7 a.m. to 5 p.m. Monday through Friday, just call:

1-855-WENGERS

1-855-936-4377

Thank you for your business!



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■ GRAIN RECEIVING CAMERAS

If you haul corn or soybeans to the Rheems, Mount Joy, Shippensburg, Spring Glen, or Muncy Mills, check our grain receiving cameras. Use the icon on the home page of wengerfeeds.com or click on "Grain Receiving" under the About tab.

■ **GO GREEN:** Receive your Millogram by e-mail. Send your request to cc@wengerfeeds.com. Be sure to include your mailing address.