



## WFM Lab Services Price Sheet and Submission Form

Please contact your account leader or the lab if you need something that's not currently on our price schedule.  
[www.wengerfeeds.com](http://www.wengerfeeds.com), 1-800-692-6008. **Mail sample to:** Attn: Barb Marsh, 101 W. Harrisburg Ave. PO Box 26  
 Rheems, PA 17570

Laboratory Services

| Sample Collector       |           |
|------------------------|-----------|
| Name _____             |           |
| Address _____          |           |
| City, State, Zip _____ |           |
| Phone _____            | Fax _____ |
| E-mail _____           |           |

| Owner/Company          |           |
|------------------------|-----------|
| Owner/Company _____    |           |
| Address _____          |           |
| City, State, Zip _____ |           |
| Phone _____            | Fax _____ |
| E-mail _____           |           |

|                                    |                    |
|------------------------------------|--------------------|
| Farm Name/Location/House No. _____ |                    |
| Report to: _____                   | Bill to: _____     |
| • Sample Collector                 | • Sample Collector |
| • Owner/Company                    | • Owner/Company    |
| • Other _____                      | • Other _____      |
| By: • Fax • Email • US Mail        |                    |

|  |  |   |
|--|--|---|
| <b>For Egg Tests</b><br>Breed/Age _____<br>Date Gathered _____<br>Service Tech _____ | <b>For Full Feed Tests</b><br>Feed Type _____<br>Manufacturer _____<br>Date Manufactured _____       | <b>For Blood Tests</b><br>Breed _____<br>Flock Age _____<br>Sample Date _____<br>Other Info _____ |
| <b>For Ingredient Tests</b><br>Ingredient _____<br>Supplier _____<br>Sample ID _____ | <b>For Water Tests</b><br>Collection Location _____<br>Date/Time Taken _____<br>Treated Yes No _____ |   |

| Item No.                                    | Description  | Unit Price | Quantity |
|---|--|------------|----------|
| <b>Ingredient NIR Testing</b>               |  |            |          |
| 4305  | Ingredient NIR-Proximate (Protein, Fat, Fiber, Moisture) | \$9.00     | _____    |
| 4301  | Ingredient NIR-Amino Acid (Amino Acid Predictions)       | \$11.00    | _____    |
| <b>Mycotoxins</b>                           |  |            |          |
| 4312  | Aflatoxin  | \$25.00    | _____    |
| 4321  | DON (Vomitoxins)   | \$25.00    | _____    |
| 4322  | T-2 Toxins   | \$26.00    | _____    |
| 4323  | Fumonisin  | \$28.00    | _____    |
| 4325  | Zearalenone  | \$27.00    | _____    |
| <b>Feed/Ingredient Quality</b>              |  |            |          |
| 4320  | Particle Size  | \$15.00    | _____    |
| 4314  | Pellet Durability  | \$15.00    | _____    |
| 4310  | Moisture   | \$4.50     | _____    |
| 4311  | Salt   | \$7.00     | _____    |
| <b>Ingredient/Feed Testing-Outside Lab^</b> |  |            |          |
| <b>Sample Processing Charge</b>             |  |            |          |
| 4365  | 1 to 5 Samples   | \$5.00     | _____    |
| 4366  | 6 to 10 Samples  | \$9.00     | _____    |
| 4367  | 11 or More Samples                                       | \$12.00    | _____    |
| 4306  | Protein  | \$10.00    | _____    |
| 4307  | Calcium  | \$19.00    | _____    |
| 4308  | Phosphorus   | \$19.00    | _____    |
| 4317  | Sodium   | \$19.00    | _____    |
| 4319  | Fat  | \$26.00    | _____    |
| 4327  | Urease Activity  | \$14.50    | _____    |
| 4324  | Trypsin Inhibitor  | \$83.00    | _____    |
| 4326  | Pesticides   | \$110.00   | _____    |
| 4302  | Protein,Fat,Fiber, Moisture                              | \$32.50    | _____    |
| 4304  | Protein,Fat,Fiber,Calcium Phosphorus,Sodium,Moisture     | \$82.50    | _____    |

| Item No.                | Description                 | Unit Price | Quantity |
|-------------------------|-----------------------------|------------|----------|
| <b>Water Testing *</b>  |                             |            |          |
| 4350                    | Water Total Coliform        | \$12.80    | _____    |
| 4363                    | Water E coli                | \$14.30    | _____    |
| 4358                    | Water Sulfates              | \$5.80     | _____    |
| 4351                    | Water Nitrates <sup>+</sup> | \$4.10     | _____    |
| 4361                    | Water Iron <sup>+</sup>     | \$3.12     | _____    |
| 4352                    | Water Hardness <sup>+</sup> | \$4.20     | _____    |
| 4357                    | Water pH <sup>+</sup>       | \$1.80     | _____    |
| *Quick Tests            |                             |            |          |
| <b>Poultry Serology</b> |                             |            |          |
| 4330                    | Blood MG Plate              | \$0.50     | _____    |
| 4331                    | Blood MS Plate              | \$0.90     | _____    |
| 4332                    | Blood IBD AGP               | \$1.50     | _____    |
| 4338                    | Blood ELISA NDV             | \$2.63     | _____    |
| 4333                    | Blood ELISA IBV             | \$3.20     | _____    |
| 4343                    | Blood AE AGP                | \$2.40     | _____    |
| 4340                    | Blood ELISA MG              | \$2.70     | _____    |
| 4395                    | Egg Shell Strength          | \$4.50/dz  | _____    |
| 4393                    | Egg Haugh Units             | \$6.75/dz  | _____    |
| 4390                    | Egg Yolk Color              | \$4.50/dz  | _____    |
| 4392                    | Egg Shell Thickness         | \$6.75/dz  | _____    |

WFM Lab Services uses AOAC, AOCS, and NPIP approved methods. Prices are per sample unless otherwise noted.  
 Sample Size - For feed and ingredient samples, please submit a minimum 8oz sample.  
 ^ Samples sent to outside labs will incur a Sample Processing Charge  
 \* Water samples must be in a sterile container and be delivered to the lab within 24 hours of sampling. Call the lab or your sales representative for an appropriate container. Water testing is performed Monday - Thursday.  
 All results will be reported on as-received basis, unless a specific request is made by the submitter  
 Prices are subject to change  
 REVISED: 8/16/2011